-VALERIEconfections

VALERIE

WHOESALE CATALOG 2021

Classic favorites



# SMALL TRUFFLE ASSORTMENT

The perfect introduction to our truffle flavors, in a clear box for easy merchandising. The assortment includes Salt, Jasmine Tea, Moroccan Mint Tea, Champagne, Scotch, Stout, Liquid Caramel, Matcha Green Tea, and 72% Bittersweet Truffles.

Shelf Life 2 months
Case Count 12
Case Cost \$150
Cost per Unit \$12.50 per box

Pieces per Box 9

#### **DEBUT ASSORTMENT**

Our selection of confections grows every season, but when the company first began, we offered only 6 flavors of handmade toffee - Our Debut Assortment.
Flavors include Almond,
Almond Fleur de Sel, Orange,
Ginger, Mint and Classic
Toffee in bittersweet chocolate.

Shelf Life 5-6 months
Case Count 12
Case Cost \$144
Cost per Unit \$12 per box

Pieces per Box 6



Tantalizing Toffees

# ALMOND FLEUR DE SEL TOFFEE

Our standout toffee flavor, the Almond Fleur de Sel is made with almonds, enrobed with bittersweet chocolate, and finished with a sprinkling of Fleur de Sel.

Shelf Life 5-6 months
Case Count 12
Case Cost \$144
Cost per Unit \$12 per box

Pieces per Box 6



#### **DURANGO TOFFEE**

Buttery toffee made with almonds and cocoa nibs, dipped in darkened milk chocolate and finished with Durango hickory smoked salt. Available in our signature ivory box, and tied with gold satin ribbon.

Shelf Life 5-6 months
Case Count 12
Case Cos \$144
Cost per Unit \$12 per box
Pieces per Box 6



# **BEST SELLERS**

#### Everyday Indulgences

Our delicious Everyday Indulgences line is boxed, for easier, and more attractive, merchandising. Reminiscent of our signature boxed chocolates, the ivory boxes are emblazoned with the familiar Valerie logo in gold foil, and have dual windows, so the product is still visible for shoppers.

# ALMOND TOFFEE TREATS

These indulgences are a reinterpretation of our signature Almond Fleur de Sel toffee. Each piece is dipped in bittersweet chocolate, then rolled in roasted almonds, and dusted with fleur de sel.

Shelf Life 5-6 months
Case Count 8 - 7 oz boxes
Case Cost \$88
Cost per Unit \$11





#### **DURANGO BARK**

Darkened milk chocolate topped with roasted almonds, cocoa nibs, and hickory smoked salt.

Shelf Life 5-6 months
Case Count 8 - 7 oz boxes
Case Cost \$80
Cost per Unit \$10





#### **CHOCOLATE PRETZELS**

Dipped in darkened milk chocolate and topped with fleur de sel, our new chocolate dipped pretzels are the ultimate everyday sweet and salty snack.

Shelf Life 5-6 months
Case Count 8 - 4 oz boxes

Case Cost \$64 Cost per Unit \$8

#### Chocolate bars hand-made in Los Angeles



#### **BLUSHING BERRY BAR**

Velvety white chocolate studded with pistachio, raspberry, and rose petals.

Shelf Life 4-6 months
Case Count 12
Case Cost \$72
Cost per Unit \$6



# ALMOND FLEUR DE SEL BAR

Bittersweet chocolate studded with bits of our signature almond toffee, toasted almonds, and fleur de sel.

Shelf Life 9-12 months
Case Count 12
Case Cost \$72
Cost per Unit \$6



#### **DURANGO BAR**

Darkened milk chocolate with roasted almonds, cocoa nibs, and smoked salt.

Shelf Life 4-6 months
Case Count 12
Case Cost \$72
Cost per Unit \$6



#### **BITTERSWEET BAR**

Solid, full bodied single origin Venezuelan bittersweet chocolate.

Shelf Life 9-12 months
Case Count 12
Case Cost \$72
Cost per Unit \$6



#### **RICE & SESAME BAR**

Rich, creamy milk chocolate complemented by toasted rice, black sesame seeds, and soy salt.

Shelf Life 4-6 months
Case Count 12
Case Cost \$72
Cost per Unit \$6

# **GRANOLA**

#### Artisan granolas for your pantry

#### **HOUSE GRANOLA**

Our House Granola is such a favorite at our cafe that we now offer it on our retail shelves. Packed with oats, almonds, sunflower seeds, pepitas, and black sesame seeds, this granola is enjoyable anytime of the day.

Shelf Life 4-6 months

Case Count 12 Case Cost \$78

Cost per Unit \$6.50 per bag

Ounces per Bag 7



# VALERIE CHOCOLATE GRANOLA

# CHOCOLATE GRANOLA

This granola includes all the defining ingredients of granola, but turned into an indulgent treat with the addition of cocoa nibs, hazelnuts, and chocolate. Enjoyable on its own or atop ice cream, pudding or another sweet.

Shelf Life 4-6 months

Case Count 12 Case Cost \$78

Cost per Unit \$6.50 per bag

Ounces per Bag

### **PRESERVES**

#### Perennial favorites from the larder

These handmade jams are cooked in small batches when locally grown fruits are at their peak.

The preserves pair well with your favorite baked goods, cheeses, and charcuterie

Shelf Life: 1 year
Case Count: 12
Case Cost: \$72
Case per Unit: \$6







Fig & Pear



Strawberry Vanilla Bean



**Blenheim Apricot** 



Plum



**Blushing Berry** 

# **COLLABORATIONS**

#### Valerie + Commune

Over the course of the last decade, Valerie has collaborated on many distinct products with Commune, an innovative Los Angeles-based design studio with a reputation for holistic work with environmental sympathies.

A selection of our favorites remains available for wholesale purchase.





The packaging is bold, fun and available in 2 flavors!

\*NOTE interior of packaging contains nudity





**GOOD MIX BARS** 

bittersweet chocolate.

chocolate.

Case Count

Cost per Unit

Case Cost

Shelf Life

The GOOD MIX BAR is a blend of

almonds, pumpkin seeds, cocoa

nibs, vanilla, and sea salt in 61%

blend of almonds, sesame seeds,

4-6 months

\$6 per bar

\$72

and paprika in 61% bittersweet

The HOT GOOD MIX BAR is a

raisins, fleur de sel, peppers

# **COLLABORATIONS**

Valerie + Commune

#### **SUPER CHOC-O-FOOD**

Super Choc-O-Food combines stunning packaging and an oversized chocolate bar filled with a medley of nuts, fruit, and soy salt for an innovative product that challenges the conception of chocolate merely being candy. The bar contains darked milk chocolate with a hint of caramel, and is loaded with dried pears, apricots, golden raisins, macadamia nuts, cashews, almonds, sunflower seeds, and peanuts.

Available in three exterior packaging colors! Each color contains one tryptic interior print which combine to make the pictured photograph. All three colors contain the same flavor.

Shelf Life Case Count 4-6 months 12 bars

(4 of each color)

Case Cost Cost per Unit \$150 \$12.50





\*NOTE interior of packaging contains nudity



# **COLLABORATIONS**

Valerie + Jon & Vinny's + Helen's







#### **CRISPY CRUNCHY**

The Crispy Crunchy Bar is an ode to Jon & Vinny's favorite Italian feuilletine wafer cookie, in chocolate bar form.



# JON & VINNY'S



#### **NUTELLA**

The Jon & Vinny's Nutella Bar features 38% milk chocolate with Nutella hazelnut spread, inspired by Jon & Vinny's favorite dessert flavors.

#### HELEN'S MILK CHOCOLATE

Helen's 38% Milk Chocolate Bar is a celebration of the famed wine bar's favorite chocolate.

Shelf Life
Case Count
Case Cost
Cost per Unit

9-12 months 12 (single flavor) \$72 \$6

# **COLLABORATIONS**

Valerie + Edible Gardens LA

Lauri Kranz's comapny Edible Gardens LA, helps chefs, families and anyone with an interest in having a home garden grow lush gardens full of organic vegetables. We are delighted to be among the diverse group of artist, designers, and culinary super stars that she's teamed with to create a broad line of specialty products.



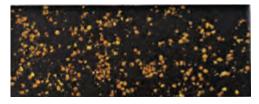


#### NATURE IS SLOW BAR

The Nature is Slow Bar features 72% bittersweet chocolate, fleur de sel, and both candied and dried rose petals, resulting in a whimsical and elegant treat.

Shelf Life 9-12 months
Case Count 12
Case Cost \$72
Cost per Unit \$6





# MY DREAMS ARE ELECTRIC

This is our second collaboration with Edible Gardens LA. The bar features 72% bittersweet chocolate and bee pollen.

Shelf Life 9-12 months
Case Count 12
Case Cost \$72
Cost per Unit \$6

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